

Tentative

Lesson Plan (2023-24)

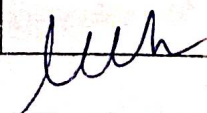
Name: - Neha

Class: - B.Com. 6th Semester

Designation: Assistant Professor

Subject: Management Accounting

Date	Topics
31 Jan to 3 Feb	Management accounting: it's nature
5 Feb to 10 Feb	Features, objective, scope, tools or techniques of management accounting
12 Feb to 17 Feb	Advantages, limitations of management accounting, Difference between financial, cost and management accounting
19 Feb to 24 Feb	Management reporting: need and type of reports Management information system
26 Feb to 2 Mar	Analysis of financial statements: comparative statements, common size statements, Conditional Test
4 Mar to 9 Mar	Ratio analysis: Uses, advantages and disadvantages, liquidity, solvency ratios
11 Mar to 16 Mar	Ratio analysis: Turnover ratios
18 Mar to 22 Mar	Ratio analysis: Profitability ratios, trend analysis, Assignment I
28 Mar to 6 Apr	Absorption V/S variable costing: features and income determination, cost volume profit analysis
8 Apr to 13 Apr	Break- even analysis, contribution; P/V ratio, break-even point, Margin of safety, Angle of incidence, determination of cost indifference point.
15 Apr to 20 Apr	Budgeting and budgetary control: need, methods, Assignment II
22 Apr to 27 Apr	Types of budgets, Essentials of budgetary control system.
29 Apr to 4 May	Cash flow statements: need and method of preparing statements.
6 May to 15 May	Funds flow statements: need and method of preparing statements.


Signature of Teacher

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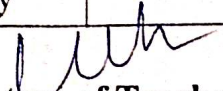
Name: - Neha

Class: - B.Com. 6th Semester

Designation: Assistant Professor

Subject: Retail Management (1-3)

Date	Topics
31 Jan to 3 Feb	Retailing: concept, characteristics
5 Feb to 10 Feb	Scope and importance of retailing, factors affecting retailing
12 Feb to 17 Feb	Theories of retailing: Environmental theory, conflict theory
19 Feb to 24 Feb	Models of retailing, Store based retailing
26 Feb to 2 Mar	Non store based retailing, Service retailing, Organised retailing: advantages and disadvantages
4 Mar to 9 Mar	Unorganised retailing: advantages and disadvantages, retailing in India
11 Mar to 16 Mar	Strategic planning in retailing: Process, growth strategy, Conditional test
18 Mar to 22 Mar	Operations management in Retail, tools for conducting situation analysis, Ansoff's matrix
28 Mar to 6 Apr	Planning location of retail institution: Store location, trading area analysis, deciding the most desirable type of location, Assignment 1
8 Apr to 13 Apr	Choice of a general location, choosing and evaluating a particular site; material handling, Merchandising, Pricing, Marketing
15 Apr to 20 Apr	Merchandise planning: Types of merchandise, process of merchandise planning
22 Apr to 27 Apr	Retail communication: Functions, medium of retail communication, Promotion budget, process, promotional strategy, elements of promotion mix
29 Apr to 4 May	Security issues in retailing: shop lifting, employee theft, inventory shrinkages
6 May to 15 May	Security issues in retailing: Cash shrinkages, sweethearting, wardrobing


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LESSON PLAN FOR THE SESSION 2023-24

Name: - SEENA GUPTA.

Designation: Asstt Professor

Class: - B-Com VI Semester

Subject: Retail mgt

Date	Topics
31 Jan - 3 Feb	Security issue in Retailing
5 Feb - 10 Feb	Objectives of Store Design
12 Feb - 17 Feb	Meaning of Store layout
19 Feb - 24 Feb	Factors affecting Store layout
26 Feb - 2 Mar	Types of Store layout
4 Mar - 9 Mar	Organisational Structure in Retail Institutions.
11 Mar - 16 Mar	Assignment Test given to students.
18 Mar - 22 Mar	Need of I.T in Retail.
28 Mar - 6 April	Factors Affecting I.T.
8 April - 13 April	I.T. Involvement in Retail operations.
15 April - 20 April	Use of I.T. by Retailers.
22 April - 27 April	Advantages & Limitations of I.T.
29 April - 4 May	Second Assignment Test given to students.
6 May - 15 May	F.D.I in Retail & Retail Store mgt

Seena Gupta
Signature of Teacher

LESSON PLAN FOR THE SESSION 2023-24

Name: - SEEMA GUPTA

Designation: Asst Professor

Class: - A. Com ☒ Semester
B. Com ☒ Semester

Subject: Insurance

Date	Topics
31 Jan - 3 Feb	Insurance - Meaning & Definition
5 Feb - 10 Feb	Nature & Principles of Insurance
12 Feb - 17 Feb	Objectives of Insurance
19 Feb - 24 Feb	Life Insurance
26 Feb - 2 Mar	Growth & Process of L.I.C.
4 Mar - 9 Mar	Fire Insurance - Process & Types
11 Mar - 16 Mar	Marine Insurance - Types & Process.
18 Mar - 22 Mar	Assignment Test given to Students
28 Mar - 6 April	Accident Insurance - Conditions & Process
8 April - 13 April	Motor Insurance - Process & Settlement
15 April - 20 April	Insurance Intermediaries.
22 April - 27 April	Process & Types of Intermediaries.
29 April - 4 May	Assignment Test given to Students
6 May - 15 May	Revision & Presentations.

Seema Gupta
Signature of Teacher

LESSON PLAN FOR THE SESSION 2023-24

Name: - SEEMA GUPTA

Designation: Asstt Professor

Class: - B-Com VI Semester

Subject: H. R. M.

Date	Topics
31 Jan - 3 Feb	Objectives & Importance of HRM.
5 Feb - 10 Feb	Scope & functions of HRM.
12 Feb - 17 Feb	HUMAN Resource Planning.
19 Feb - 24 Feb	Job Analysis.
26 Feb - 2 Mar	Recruitment - Sources, Process.
4 Mar - 9 Mar	Selection - Sources, Process.
11 Mar - 16 Mar	Placement & Induction.
18 Mar - 22 Mar	PROMOTION & Demotion.
28 Mar - 6 April	Transfer - Types & Methods.
8 April - 13 April	Training - Importance & Methods.
15 April - 20 April	Performance Appraisal.
22 April - 27 April	Assignment Test & Presentations.
29 April - 4 May	Potential Appraisal - methods.
6 May - 15 May	Assignments & Revision.

Seema Gupta
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Lesson Plan

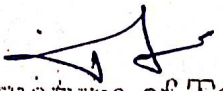
Name of Teacher: ...MANJEEV...SALAM...

Class: ...B. Com. V. Sem.

Subject: -. Business...Environment..

Month: ...April...2024

Week	Topic
1st	fiscal policy of India evaluations and suggestions
2nd	Make in India programme Assignment test - 1st
3rd	Foreign Investment in India Types, Advantages, Limitations
4th	Multinational Corporations (MNCs) Features, Advantages, Disadvantages
5th	Globalisation :- Factors, Effective Assignment Test - 2nd


Signature of Teacher

Principal

Lesson Plan

Name of Teacher: MANJEE T. S. NISH...

Class: B. Com. VI Sem

Subject: Business Environment

Month: May 2014

Week	Topic
1st	Competition Act. Foreign Exchange Management Act
2nd	Foreign Exchange Market Features, Factor, Participants
3rd	
4th	
5th	

Signature of Teacher

Principal

Lesson Plan

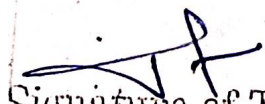
Name of Teacher: MANJEE T. SANSI

Class: B. Com. VI Sem.

Subject: Income Tax - II

Month: April 2024

Week	Topic
1st	Income Tax Authorities Assignment Test - 1st
2nd	Preparation and Filing of Return of Income.
3rd	Assessment Procedure E-Assessment, Types
4th	Deductions and Collection of Tax at Sources / TDS or TCS
5th	Advance Payment of Tax Recovery and Refund of Tax



Signature of Teacher

Principal

Lesson Plan

Name of Teacher:.....MANJEE T.....SEN 121

Class: B. Com. VI Sem

Subject:Income Tax - I.....

Month: May 2024

Week	Topic
1st	Appeals and Revision penalties Assignment - 1st - 2nd
2nd	offences and Prosecutions Tax Planning
3rd	
4th	
5th	


Signature of Teacher

Principal